

Government Success Stories from Cherry



Project

Large federal government branch smart card keyboard roll-out to local offices around U.S.

Problem

The government branch needed unique features: individually programmed function keys and backward compatibility to old Mondex payment system. Large PC suppliers could not respond quickly to this customization requirement.

Solution

Customization of keys is a long-held competency at Cherry because of Cherry's experience in retail keyboards for point-of-sale. As a result, backwards-compatibility to Mondex and function key customization were achieved in just days, using CherryTools software.

Result

Despite a slightly higher unit price vs. PC suppliers, Cherry saved the branch money by achieving the program roll-out timeline, and Cherry was awarded the business.

